



**OFFICE OF THE POLICE & CRIME  
COMMISSIONER FOR THAMES VALLEY**

**REQUEST FOR DECISION – PCC 2019 / 010**

**Title: Contract for the supply of Body Worn Video (BWV) camera uplift and part refresh**

Thames Valley Police (TVP) and Hampshire Constabulary have previously selected Reveal as a provider for their Body Worn Video (BWV) and it has become necessary to seek to refresh the camera estate.

Due to budget constraints in both forces it is not possible to upgrade the entire camera estate in one go. The current plan is that the remaining BWV estate will be refreshed in 2020 and beyond.

Full details are provided in Annex 1.

**Recommendation:**

The Police and Crime Commissioner is invited to agree the award of a contract in respect of the above mentioned Supply to Reveal Media Ltd.

The above contract is for the one-off delivery of hardware equipment, peripherals and perpetual DEMS licencing

The total value of this contract is per Force is:

- Thames valley Police £657,542 (ex VAT).
- Hampshire Constabulary £700,550 (ex VAT) + £182, 700 (obtained via Home Office Serious Crime Funding). Total £883,250

The total combined value of this contract is £1,540,792 (ex VAT)

The Supplier meets all the requirements of the contract terms and conditions and specification and offer the Most Economically Advantageous Solution, as assessed through the benchmarking process.

**Police and Crime Commissioner**

I hereby approve the recommendation above.

**Signature**

**Date** 12.6.19

## **PART 1 – NON-CONFIDENTIAL**

### **1 Introduction and Background**

- 1.1 TVP and HC have previously selected Reveal as a provider for their Body Worn Video (BWV) and it has become necessary to seek to refresh the estate. Options were explored by both Forces during the summer of 2018 to uplift / refresh the BWV estate with a decision made to purchase minimum RS2 (model number) requirements to ease the operational requirements due to Reveal announcing that our current camera of choice, the RS2 camera would become end of life in 2019 with a full parts and service decommissioning in 2021.
- 1.2 In December 2018 a joint Criminal Justice meeting between TVP & HC made the decision to upgrade the Digital Evidence Management System (DEMs) v4 to DEMs 360, which enabled both Forces to uplift/refresh their RS2 cameras to new technology D3s and further committing to an East Midlands Strategic Commercial Unit (EMSCU) framework contract extension with Reveal Media for a further 18 months, until 1st February 2021.
- 1.3 The upgrade to "DEMS 360" in the bilateral infrastructure has commenced and is due to be completed by ICT and the BWV supplier Reveal Media by October 2019.
- 1.4 Full details are provided in Annex 1

### **2 Issues for Consideration**

- 2.1 In March 2018, TVP Criminal Justice submitted an updated bid to move from pooled use of Body Worn Videos to personal issue. The bid was signed off by the Chief Constables management Team (CCMT). A further paper went to CCMT in December 2018 following the Operating Model changing from Emergency Response Team (ERT) & information-hub (i-hub) to Incident & Crime Response (ICR) meaning the requirement to provide front line officers with BWV cameras increased which meant the number of devices previously budgeted for were not going to cover the amended structure.
- 2.2 Originally this was going to be a regional collaborative procurement including Surrey & Sussex which would have enabled a stronger consolidated approach and may have achieved a better commercial outcome for four Forces against just two. However, in January 2019 Surrey & Sussex decided not to collaborate and therefore the Procurement Strategy had to be adjusted.
- 2.3 The current contractual status for both Forces is that they are within a compliant extension under the EMSCU framework. These extensions were signed on the 1st Feb 2019 and allow two periods of 12 months' extension if required making the potential contractual end date 1st February 2021. The EMSCU framework allows direct award.
- 2.4 Due to budget constraints it is not possible to upgrade the entire estate of RS2 cameras in one go so an initial roll out of D3 cameras and docking stations within TVP is planned in the following areas:



- Roads Policing Department (specialist)
- Response,
- Information hub,
- Neighbourhood,
- Specials.

### **3 Financial Comments**

- 3.1 The total value of this contract is £1,540,792 comprising £657,542 for TVP and £883,250 for Hampshire.
- 3.2 Cashable savings are estimated at £42,606 for TVP, with a further non-cashable benefit of £69,330 when benchmarked against EMSCU and regional contracts
- 3.3 This purchase can be accommodated within existing budgetary provisions for 2019/20

### **4 Legal Comments**

- 4.1 This award has been assessed and no legal implications have been identified

### **5 Equality Comments**

- 4.2 This award has been assessed and no equality implications have been identified

### **6 Background Papers**

- 6.1 Not applicable.

#### **Public Access to Information**

Information in this form is subject to the Freedom of Information Act 2000 (FOIA) and other legislation. Part 1 of this form will be made available on the website within 1 working day of approval. Any facts and advice that should not be automatically available on request should not be included in Part 1 but instead on a separate Part 2 form. Deferment of publication is only applicable where release before that date would compromise the implementation of the decision being approved.

**Is the publication of this form to be deferred? No**

**If yes, for what reason?  
Until what date?**

**Is there a Part 2 form? Yes**

ORIGINATING OFFICER DECLARATION (as appropriate):		
	Officer	Date reviewed
Head of Procurement	Richard Fowles	25.5.19
Financial Advice	Linda Waters	27.5.19

## OFFICER'S APPROVAL

We have been consulted about the proposal and confirm that financial and legal advice have been taken into account in the preparation of this report.

We are satisfied that this is an appropriate request to be submitted to the Police and Crime Commissioner.

  
Chief Executive

Date 4/6/19

  
Chief Finance Officer

Date 4/6/19



## Procurement Services

## Procurement Outcome Report

### Contract for the supply of

Body Worn Video camera uplift & part refresh  
for

Hampshire Constabulary and Thames Valley Police

Submitted By: Jonathan Peer

Date Submitted: 23/05/2018

## Contract Award (and POR) Sign-Off Sheet

*By approving this document the Procurement Governance Board confirms acceptance of the detail contained within this document, approval to proceed with contract award, implementation and realisation of the benefits.*

*In the case of a Procurement which results in a new contract (or extension) the document replaces the previous award paper, and has a section for the relevant sign-offs below.*

### Executive Summary and Recommendations



### 1.1 BACKGROUND

TVP and HC have previously selected Reveal as a provider for their Body Worn Video (BWV) and it has become necessary to seek to refresh the estate. Options were explored by both Forces during the summer of 2018 to uplift/ refresh the BWV estate with a decision made to purchase minimum RS2 (model number) requirements to ease the operational requirements due to Reveal announcing that our current camera of choice, the RS2 camera would become end of life in 2019 with a full parts and service decommissioning in 2021. A course of action was agreed between Finance, Procurement and the business leads within bilateral Criminal Justice which would keep to a minimum the amount of RS2s within each of the two Forces knowing that these RS2s would be unsupported. In Dec 2018 a joint CJ meeting between TVP & HC made the decision to upgrade the Digital Evidence Management System (DEMs) v4 to DEMs 360, which enabled both Forces to uplift/refresh RS2 cameras to new technology D3s and further committing to an East Midlands Strategic Commercial Unit (EMSCU0 framework contract extension with Reveal Media for a further 18 months, 1<sup>st</sup> February 2021.

The upgrade to "DEMS 360" in the bilateral infrastructure has commenced and is due to be completed by ICT and the BWV supplier Reveal Media by October 2019. The current version of camera deployed across both forces (RS2-X2) could be linked and function with new version of software, causing no issues operating a dual technology estate until full refresh programme is signed off and completed. This will determine if the DEMS 360 solution is agnostic in its integration to various BWV platforms and so allowing a more flexible approach to personal use cameras in the future.

#### TVP

In March 2018, TVP CJ submitted an updated bid to move from pool use of Body Worn Videos to personal issue. The bid was signed off by the Chief Constables management Team (CCMT). A further paper went to CCMT in December 2018 following the Operating Model changing from Emergency Response Team (ERT) & information-hub (i-hub) to Incident & Crime Response (ICR) meaning the requirement to provide front line officers with BWV cameras increased which meant the number of devices previously budgeted for were not going to cover the amended structure.

#### HC

The Hampshire Constabulary Body Worn Video (BWV) cameras were mostly purchased in early 2015 and are therefore now 4 years old. Following a report published in 2016 which also looked into the pool vs personal issue model the RS2 devices are considered to have an optimal operational life span of approximately 2 years. Hampshire Constabulary has been unable to refresh its BWV camera estate due to an upgrade which is required to the BWV DEMS ver 4. This current version of DEMS being used by both Hampshire and Thames Valley will not support the new technology of BWV cameras, the D series

### Sourcing Strategy

Originally the undertaking of moving from end of life RS2 cameras to D3s was going to be a regional collaborative approach including Surrey & Sussex. This would have enabled a stronger consolidated approach and may have achieved a better commercial outcome for four Forces against just two. In Jan 2019 Surrey & Sussex decided not to collaborate and therefore the Procurement Strategy had to be adjusted.

The current contractual status for both Forces is that they are within a compliant extension under the EMSCU framework. These extensions were signed on the 1<sup>st</sup> Feb 2019 and allow two periods of 12 months' extension if required making the potential contractual end date 1<sup>st</sup> Feb 2021. The EMSCU framework allows direct award.

Due to budgets available to both Forces it is not possible to upgrade the entire estate of RS2 cameras so an initial roll out of D3 cameras and docking stations within TVP & HC to facilitate TVP Personal Use Uplift and Hants Replacement Programme (Priority Users) is planned in the following areas;

for TVP RPD (specialist), Response, i-Hub, Neighbourhood, Specials.

for HC are ARV, R&P, RPU, P&N (in order of priority)

Thames Valley Police and Hampshire Constabulary are committed to placing a joint purchase order for D3 cameras in readiness for the "go-live" of DEMs 360 in October 2019.

Purchase orders for the requirement on this POR will need to be placed for D3s by the end of May 2019 for the following reasons;

- There is an opportunity to upgrade some RS2s within the estate at a very heavily discounted price which will expire in June 2019
- There is stock available in the UK of D3 cameras. PO placement holds this stock for the two Forces which can be called off as required.
- Non UK stock is on a 16 week lead time as they will be shipped from China.







Regulation 84 form has been completed and is at Appendix A (Note that by default a regulation 84 form should be completed in all circumstances).

#### 1.2 RECOMMENDATION

The Police and Crime Commissioner / Chief Constable of Thames Valley Police and the Police and Crime Commissioner / Chief Constable of Hampshire Constabulary (Chief Finance Officers and Director of Finances) are invited to agree the award of contract in respect of the above mentioned Supply to Reveal Media Ltd

The above contract is for an one off delivery of hardware equipment, peripherals and perpetual DEMS licencing

The total value of this contract is per Force is;  
TVP £657,542 (ex VAT).

HC £700,550 (ex VAT) + £182, 700 (obtained via Home Office Serious Crime Funding). Total £883,250

The total combined value is £1,540,792 (ex VAT)

The Supplier meets all the requirements of the contract terms and conditions and specification and offer the Most Economically Advantageous Solution, as assessed through the benchmarking process.

#### *Process and POR approval (at no particular order)*

Role	Name/Job Title	Signature and Sign-Off Date
TVP Project Sponsor (CJ)	Craig Kirby	23/05/2019
Head of Procurement	Richard Fowles	23/05/2019
HC Criminal Justice	Debra Mason	
Procurement Business Partner	Dino Tsagris	23/05/2019
Procurement Lead	Jonathan Peer	23/05/2019
Body Worn Video Lead, Hampshire Constabulary	Emma Walch	23/05/2019
Richard Croucher	HC Director of Finance	23/05/2019
CJ Operational Manager (Digital, Physical and BWV Evidence) TVP	Kelly Scully	23/05/2019
CEO Hampshire	James Payne	
Hampshire Procurement	Steve Parsons	
TVP Finance	John Mathews	
Legal	N/A	

### Contract Award Approval

Approval Role	Name	Job Title	Signature and Sign-Off Date
Reviewer:	Richard Fowles	Head of Procurement	25 May 2019
First Approver:	Linda Waters	Director of Finance	27 May 2019
Second Approver:	Ian Thompson	Chief Finance Officer	3 June 2019
Second Approver:		OPCC	

#### Public access to information

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### PART 1 – FOR PUBLICATION ON TVP INTRANET SITE

Contract Summary and Information for BLPD	
Proposed Supplier (s)	Reveal Media Ltd
Planned Contract Start Date	May 28 <sup>th</sup> , 2019
Contract Duration – Initial Term (months)	One off
Contract Extensions Available (months)	No
Contract Value Initial Period (months)	£1,540,792 (ex VAT)
Contract Value Extension per extensions periods	n/a
Collaborative Purchase Information (who are we buying with and what is there proportion of spend).	



	Qty	Proposal Price	Total with Proposal	
<b>TVP</b>				
D3 - trade in price for newest RS2 (brought end of 2018)	159	£49	£7,791	
D3 - price with no RS2 trade in	1337	£463	£619,031	
D3 - trade in price for older	0	£429	£0	
Dock - no trade in price	52	£235	£12,220	
Dock - trade in RS2 dock price	100	£185	£18,500	
			<b>£657,542</b>	<b>Benefit vs EMSCU £111,936.08</b>
				<b>Benefit vs Regional £42,606.08</b>
<b>HC</b>				
D3 - trade in price for newest RS2 (brought end of 2018)	100	£49	£4,900	
D3 - price with no RS2 trade in	0	£463	£0	
D3 - trade in price for older	1600	£429	£686,400	
Dock - no trade in price	0	£235	£0	
Dock - trade in RS2 dock price	50	£185	£9,250	
			<b>£700,550</b>	<b>Benefit vs EMSCU £145,016.00</b>
				<b>Benefit vs Regional £48,416.00</b>
<b>HC Serious Crime Home Office Funding</b>				
D3 - trade in price for newest RS2 (brought end of 2018)	0	£49	£0	
D3 - price with no RS2 trade in	0	£463	£0	
D3 - trade in price for older	400	£429	£171,600	
Dock - no trade in price	0	£235	£0	
Dock - trade in RS2 dock price	60	£185	£11,100	
			<b>£182,700</b>	<b>Benefit vs EMSCU £27,592.00</b>
				<b>Benefit vs Regional £11,392.00</b>



